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| Title International Business Transactions | Code 1011102331011170930 |
| Field Management | Year / Semester 2 / 3 |
| Specialty Marketing and Enterprise Resources Management | Course elective |
| Hours Lectures: 1 Classes: - Laboratory: - Projects / seminars: - | Number of credits 2 |
| | Language polish |

Lecturer:

dr hab. Olgierd Lissowski prof.nadzw.
Pracownia Integracji Europejskiej i Prawa Gospodarczego
ul. Strzelecka 11
60-965 Poznań
tel. (61) 665 33 94
e-mail: Olgierd.Lissowski@put.poznan.pl

Faculty:

Faculty of Engineering Management
ul. Strzelecka 11
60-965 Poznań
tel. (61) 665-33-74, fax.
e-mail: office_fem@put.poznan.pl

Status of the course in the study program:

-International Business Transactions

Assumptions and objectives of the course:

- Providing students with basic knowledge about selected legal and organisational aspects of international business transactions, concluding and implementing of international. business contracts.

Contents of the course (course description):

-Theoretical, legal and institutional framework of international business transactions. Commercial policy measures and customs procedures. Methods of entry into foreign markets. International business transactions and contracts. International regulations and conditions of sale and supply contracts. International conventions and conditions of transport and forwarding. Incoterms. Payment conditions. Insurance conditions. International public procurement regulations. International investment processes and contracts. Settlement of disputes. International arbitration.

Introductory courses and the required pre-knowledge:

- Completed courses of Elements of law (I. stage) and Civil law (II. stage)

Courses form and teaching methods:

-lectures

Form and terms of complete the course - requirements and assessment methods:

-written test

Basic Bibliography:

Additional Bibliography: